

Chateau Lezongars Wine Club

A strictly limited number of memberships are available to secure an annual supply of wines direct from a renowned, award winning, and British family owned Chateau in Bordeaux.

Introduction:

Membership of the Chateau Lezongars Wine Club offers an exciting and unique opportunity for private customers in the UK to secure an annual selection of fine Bordeaux wines from this award winning British owned vineyard.

The savings over the 3 year life of the arrangement are substantial, particularly when collecting the allocation from Calais, thus avoiding the swingeing duties and VAT recently imposed by the Chancellor.



Gold Membership:

Make a single payment of £2,950 now and you are entitled to 12 cases (12 bottles per case) of fine wines per year for 3 years. This is a total of 36 cases but if you collect from Calais we will give you another 3 cases free each year adding to a total of 45 cases.

Collect your allocation from a depot at Calais each spring and save approximately £26 per case (£390 per annual allocation, £1,170 savings over the 3 year period) in duties, transport and other taxes, plus your 3 extra cases free.

If you decide to collect from the Chateau you will also receive your 3 free cases.

Silver Membership:

A single payment of £1,650 now and you are entitled to 8 cases of fine wines each year for the next three years. If you decide to collect your wine from Calais or the Chateau we will add an extra 2 cases of wines each year making a total of 30 cases. You will also save all the duties, transport and other taxes when collecting from the Calais depot. This saving amounts to approximately £26 per case, £260 per year, at least £780 over the 3 year period.

The only extras to pay are the transport cost to Calais plus the French TVA (VAT).

If you opt to have your allocation delivered to your home address in the UK you will incur the cost of transport, duties and VAT which all in all amounts to approximately £26 per case at present.

Chateau Lezongars:

Since taking over this vineyard in 1998 we have radically changed many aspects of the property in order to achieve our goal of making the best wine in the appellation of Premieres Cotes de Bordeaux.

Chateau Lezongars is in the little village of Villenave de Rions that is perched on top of a limestone escarpment with spectacular views towards the River Garonne and the flatter lands of the Graves appellation across the river.

Most of the 110 acres surrounds the village with much of it on top of the escarpment or on highly desirable south facing slopes guaranteeing high quality exposure to the ripening powers of the sun.

Our philosophy is quite simple. From the work in the vineyard to the making of the wines we ensure the quality is maximised. All these wines are produced with a common theme of being 'fruit driven' wines, which are nurtured using modern winemaking techniques but with a healthy respect for traditional winemaking skills pioneered in France, and revered worldwide.

The wines also respect the 'terroir', with which the estate is blessed. The wines are easy to approach, of exceptional quality and represent excellent value for money. All these factors combine to ensure that Chateau Lezongars and Chateau de Roques are counted amongst the 'New Wave' of producers in Bordeaux, turning the criticism of 'unexciting and expensive Bordeaux, on its head!

In order to continue this progress we do need to replant some parcels of vineyard and update with new modern rootstock - suited to quality wines not quantity. This is costly particularly as little or no fruit can be harvested for 4-5 years. Also the density per acre of the vines needs increasing, greater density per acre means better quality wines. To continue this ambitious, necessary plan and in order to make the best wine possible from this exceptional estate, we need to expand our Club Membership.



Background and Reasons behind the Club Membership:

The present Club Membership comes to an end this year and many of the existing members wish to continue. The original membership was designed for friends and those interested in Bordeaux wines.

However, this time we have decided to expand the membership to a more substantial number thus enabling us to offer particularly favourable terms.

Both the Gold and Silver memberships are born of our existing successful Club Membership reflecting the drinking habits of our friends who took up the original offer, thus the Gold membership includes more of our fine quality 'Special Cuvee' and 'L'Enclos', and less of the easy drinking wines from the Chateau de Roques range.



Club Membership:

There are two levels of the club membership, Gold and Silver.

Gold Membership:

For a single payment of £2,950 now, you are entitled to 12 cases per year (12 bottles per case) of fine wines for three years. This is a total of 36 cases but if you collect your wines from a depot in Calais we will add three more cases of wines **free** to your allocation, thus totalling 45 cases of wine for three years.

Collecting the wines from Calais will save you approximately £26 per case (£390 plus per annual collection) in duties, transport and other taxes.

Should you decide to collect from the Chateau we would be pleased to welcome you and you will also receive the extra three cases of wine.

Silver Membership:

For a single payment now of £1,650 you are entitled to 8 cases (12 bottles per case) of fine wine per year for the next three years. This is a total of 24 cases, but if you collect your wines from a depot in Calais we will add a further two cases free to your allocations thus totalling 30

cases. Collecting the wines from Calais will save you approximately £26 per case, £260 per year, at least £780 over the three year period.

If you decide to collect from the Chateau, we would be pleased to welcome you and of course, you will receive your extra two cases free of charge.

Sharing Memberships:

Previously some persons have found it convenient to share a membership which is quite acceptable provided one person is nominated for all communications.

Awards and Medals:

Since 1998 our wines have been awarded over 45 medals, Gold, Silver, Bronze and many citations in Guide Hachette, Le Point, The Wine Spectator, Decanter and many others.

Our website has the full list: www.chateau-lezongars.com

Press Reports:

This is a small selection of quotes from various Wine publications and the National Press.

In July 2007, **The Sommelier Wine Awards 2007 Gold List** were announced. 600 wines from all over the World were tasted by 23 top wine consultants and Sommeliers. Out of these wines they short listed 200 wines that were the most 'food-friendliness, versatility, character and value for money'. Then they chose the top 65 for the **GOLD LIST** and **L'Enclos du Chateau Lezongars 2001** was one of three wines chosen from Bordeaux. These wines were considered a **MUST** on every restaurant wine list.

Tom Stevenson's **Wine Report 2007** had the best journalists (expert's experts and mostly Master of Wine) selecting the 100 most exciting Wine Finds, and David Peppercorn was the expert chosen for Bordeaux and he gave **L'Enclos de Chateau Lezongars 2001** an excellent write up. Tom Stevenson put Lezongars first in the **Most Exciting or Unusual Finds**.

In December 2005, Quentin Wilson, a well known motoring journalist in the UK, and Joanna Simon, wine journalist for the Sunday Times, visited Bordeaux and wrote an article for the Mercedes Magazine, in the article Joanna Simon said '**Chateau Lezongars** is one of the region's rising stars' and of '**Top Tips**' put **Lezongars No 1** for '*delicious, authentic and affordable wines*'.

In **Decanter** March 2005, there was an article listing **50 Best Value Chateaux** (no cru classes allowed). **Chateau Lezongars** is joint 19th with some much more well known and more prestigious Chateaux. Also we are the only chateau listed from the Premieres Cotes de Bordeaux, the large majority are Medoc, Cru bourgeois, Superior and Exceptional.

Tom Stevenson, in his new book "**The Wine Report 2005**", used Regional Specialists to write the reports for each specialist wine area. In the case of Bordeaux he chose David Peppercorn MW who included two of our wines **Chateau Lezongars 2000** was listed under "*New up-and-coming producers*" and two of our wines were listed out of nine under "*Most exciting or unusual finds*". **L'Enclos du Chateau Lezongars 2000** and **Château de Roques Sauvignon Blanc 2002**.

Matthew Jukes of the **Daily Mail**, after tasting 25,000 wines for his new annual book, selected his top 250 for 2004 and included our "**Special Cuvee**" **2001**", and

In the autumn of 2004 The **German Wine Magazine 'Alles uder Wein'** awarded us a *Gold Medal of Recommendation* citing our **Chateau Lezongars "Special Cuvee" 2003**, with 88-89 points out of a 100.

Collection from Calais, Transport and TVA:

The only extras to pay are the transport cost from the Chateau to the Depot in Calais and the prevailing rate of TVA (VAT). The TVA is 19.6% and the transport cost to Calais is approximately 7.25 euro ex TVA) per case of 12 bottles.

During 2008, your wine allocation will be made available for you within 1 month of your order form, application and payment being accepted, subject to availability.

At the end of 2008 Dec/Jan2009 we will send you an order form for the 2009 allocation with a closing date for receipt of completed forms. Collection of your allocation from Calais would take place during a 1 month window in April/May.

Should you wish to delay your collection to the autumn or split your allocation between spring and autumn there may be a small additional cost.

Holiday Break:

This method of collection, a favourite for old Club Members has often been used as a weekend break, special occasions, anniversaries, etc. There are a number of good hotels and restaurants which have been enjoyed by members over previous years and we can help and make suggestions.

Don't forget that you will also receive your extra free cases when collecting from Calais.



Collect from The Chateau:

We would be pleased to welcome you should you decide to collect your annual allocation personally. The only extra cost is the inevitable TVA (VAT) which is 19.6% on the value of the wines.

Home Delivery in the UK:

The wines will be made available for delivery in April/May to your private address in the UK. For home delivery in the UK the costs of duties, transport and Vat, add approximately £26 per case, most of which is tax in one form or another. These costs as already indicated are not included in the membership. Deliveries to Scotland and the Isles are often quite costly and quotations will be sought from the transporters.

The Savings:

The prices of the Gold and Silver memberships are based on the **wholesale trade export prices** of our wines so the savings equate to a discount of up to 40%. Collecting the wines from Calais equates to up to 50% of the normal retail costs of these wines in the UK because of the extra savings on the duties, Vat and transport.

The large majority of our wines are sold in hotels, restaurants, bars and clubs. The Chateau de Roques range of Red, White and Rose wines would normally sell in a retail off licence at approximately £7.99- £8.50. The Chateau Lezongars red and white wine would sell at £10- £11 per bottle. The L'Enclos du Chateau Lezongars red at about £12- £13 and the Special Cuvee de Chateau Lezongars at £15 upwards.

However, the wines are offered on the condition that they are for consumption by the club member, their family and friends and not for resale.

Membership Application:

Please complete the attached Membership Application Form and the first order detailing your choice of the Chateau de Roques wines Red, White or Rose – any combination to suit you.

The first collection of wines will be available at Calais within one month after your membership has been accepted.

For those who prefer home delivery in the UK, the wines will be delivered during the first month after membership of the club has been accepted.

In following years collections/deliveries will be made in April early May or in late October/early November for those wishing to split their allocation into two collections/deliveries.

For your own records you will receive an annual statement detailing the wines taken.

Guarantee:

Further more, the membership will be secured upon the total no of cases (whether Gold or silver membership category) of Chateau Lezongars Wines over the three year period, identified as belonging to the individual member.

The number of secured cases will diminish as the wine is taken by the member over the three year period. The right is reserved to exchange the secured wine for wine of a different or subsequent vintage from time to time.

The wines will be kept in the best conditions to maintain and maximise their quality.

Other Benefits for Members:

- A discount of 15% from the private ex-cellar tariff on further Chateau Lezongars wine purchases.
- There is a three bed roomed cottage in the Chateau grounds available for rental again at 15% discount for the members.

- **Wine Tastings:**

Members will be invited to attend our wine tasting which will be held in the UK and often hosted by well known wine journalists, Masters of Wine or Wine trade personalities.

- **Lunches/dinners at the Chateau during the year:**

A list of dates will be sent to you and your partner for these events. There will normally be no charge for these events, which will include a vineyard and cellar visit with a tasting of different wine vintages. Members and their partners will be entitled to attend once, free of charge during the 3 year membership. Further visits for lunch/dinner may incur a modest charge.

Numbers may be limited and will be dealt with on a strictly first come first served basis. It is not possible to offer accommodation but in the locality there are simple 'chambre d'hote', to starred Michelin hotels and we can help you with these details.

As usual it is advisable to plan and book early especially for the summer season. We will do our utmost to accommodate as many members as is practically possible for these fun events.

- **Chateau Lezongars Newsletter:**

A bi-annual Lezongars newsletter by 'email' will be published and sent to members. This will aim to update members on what is going on at the vineyard and related wine and food topics.

- **Help during the Vintage!**

Those able bodied members who wish to help and witness a vintage would be welcome to take part. Much of the picking is done by machine but there is a lot of selection when the grapes are delivered to the Cellars and that is where help is needed. Some wine is picked by hand and again this can be an interesting and fun experience. However the numbers must be limited but the vintage normally continues for a 3-5 week cycle. It is very interesting and usually an exciting time when the weather is good in September/October.



The Range of Wines and Tasting Notes	Annual Membership Allocation	
	GOLD	SILVER
Special Cuvee du Chateau Lezongars Premières Cotes de Bordeaux This very special cuvee, a blend of predominantly Merlot with some Cabernet Franc, is produced from 10 acres of designated south facing parcels. The vines are more than 25 years old and so the yield is low. Matured in French oak barrels. In 2001 this wine won the Coup de Coeur – best in the Appellation award. 85-88 (...nearly 89/91 points!) James Suckling, Wine Spectator.	2 cases	
L'Enclos du Chateau Lezongars Rouge Premières Cotes de Bordeaux This is our best blend of Merlot and Cabernet Sauvignon, smooth and complex in taste, with fine blackberry, prune, spicy and chocolate flavours. Matured in oak barrels. This cuvee has won 5 silver and 4 gold medals, plus many others since our arrival 10 years ago.	3 cases	2 cases
Chateau Lezongars Classique Rouge Premières Cotes de Bordeaux This Merlot/Cabernet Sauvignon blend comes from south/south west facing slopes. Plummy, ripe fruit with a fine oak, vanilla and coffee flavour dominating this wine. Classically fermented and aged in oak barrels.	2 cases 1 case magnums	2 cases
Chateau Lezongars Blanc Bordeaux Blanc Sec A blend of 50/50 Sauvignon and Semillon, fermented and matured separately in oak barrels for 6 months. The floral nose masks white peach, citrus and tropical fruits giving balance and complexity. Perfect with white meats, fish and shellfish.	+ 3 cases free if collected at Calais or the Chateau, your choice of the Rouge or Blanc	
Chateau de Roques Range of Wines These are all fermented and matured in stainless steel vats to retain lots of fruit and are ideal for early drinking. You choose the selection of red, white and rose.	4 cases	4 cases + 2 extra cases of Roques if collected at Calais or the Chateau
Chateau de Roques Rouge Premieres Cotes de Bordeaux This 100% merlot wine is quite complex with ripe red fruits, prune and blackberry flavours. Smooth and well rounded.		
Chateau de Roques Blanc Bordeaux Blanc Sec 100% Sauvignon, this wine has a powerful fruit aroma of Roques range passion fruit and mango. Typically a Sauvignon with depth and complexity which can be used as an aperitif or with a fish or shellfish meal.		
Chateau de Roques Rose Bordeaux Rose Vinified from mainly Cabernet Sauvignon, this Rose has good structure with fine fruity aromas of strawberry/raspberry. Drink as an aperitif or with a meal of poultry, light red meats and salads.		

Terms and Conditions:

To Priac Holdings SA and S.C. Chateau Lezongars

I hereby wish to become a Gold/Silver (delete whichever is not applicable) member of the Chateau Lezongars Wine Club.

1. For the Gold Membership each year from 2008-2010 inclusive, I will receive 15 cases of fine wine collected from Calais or 12 cases of fine wines delivered to my home address in the UK, for the three year period.

For the Silver Membership each year from 2008-2010 inclusive, I will receive 10 cases of fine wine collected from Calais or 8 cases of fine wines delivered to my home address in the UK, for the three year period.
2. Collection or delivery of the annual allocation of the wines will be effected as outlined in the brochure.
3. All wines need a good harvest and in some years the rose and white wine may be limited in supply. However, the Company will arrange that Club Members have priority up to their allocated limit, so that if the harvest is small, the members allocation will be fulfilled first.
4. I understand that wine in general may increase or decrease in value and the quality of the wines which I hereby purchase cannot be guaranteed.
5. I understand that all the relevant duties, taxes and transport costs whether collected from the Chateau, Calais or delivered to my home address, are payable by myself and not included in the purchase of the membership.
6. The wine is strictly for consumption by the Club member, his or her family and friends and is not for resale.
7. The wine is sold prior to its delivery date (i.e. 'vente en primeur').
8. The Company understands that the purchase of the wine under this Club Membership, should not be subject to Capital Gains Tax, but the member is advised to take independent advice.
9. I understand that the completion of despatch of the application form, accompanied by a cheque for the relevant Membership category, constitutes an undertaking that the cheques will be honoured on first presentation. I understand that this application will not be accepted until payment has been made.
10. The cheque for £2,950 or £1,650 (please delete as appropriate) are payable to PRIAC HOLDINGS S.A. and crossed a/c payee.
12. This application remains open for acceptance by the company until 30 days after receipt. Successful applicants will receive confirmation and a Certificate of Ownership and Entitlement relating to their chosen membership Category.
13. I understand that this Membership application and Acceptance of it will constitute a binding agreement which shall be governed by English law.

CHATEAU LEZONGARS CLUB MEMBERSHIP APPLICATION FORM

I hereby would like to become a Member of the Chateau Lezongars Wine Club and enclose my cheque payable to Priac Holdings SA for the sum of £2,950 or £1,650 (please delete accordingly).

This form should be sent to:

Chateau Lezongars
c/o Iles & Co.
3 William Street
London
SW1X 9HL

Alternatively please print this and fax to 00 33 556 72 31 44 or scan and email to club@chateau-lezongars.com

Membership: (please delete as appropriate)

GOLD

SILVER

Title:

Surname:

First Name:

Address:

Postcode:

Daytime:

Mobile :

Email:

Signature:

Date:

Priac Holdings SA is a holding account in the UK for Chateau Lezongars